

LAUNCH INCOMING

PLANNER RBYJULIAGAFFNEY.COM

ANNOUNCEMENT
HAIR BY JULIA GAFFNEY LLC

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"LAUNCHYOUK DREAM BUSINESS"

A STEP-BY-STEP GUIDE TO BUILDING YOUR BUSINESS FROM THE GROUND UP, AND A TRUSTED COMPANION ON YOUR PATH TO SUCCESS.

Welcome to Your New Beginning!

Congratulations on taking the first step towards turning your dreams into reality.

This planner is more than just a collection of pages—it's a blueprint for building your business from the ground up, and a companion on your journey to success.

Inside, you'll find everything you need to transform your ideas into a thriving enterprise.

Each section is meticulously designed to guide you through the various stages of business development, from inception to daily operations.

With this planner, you're not just planning for success—you're setting the stage for it.

Each page is designed to inspire and motivate you, reminding you that every big achievement begins with a single step.

Whether you're sketching out your next big idea or tracking the day-to-day details, this planner is here to help you keep everything aligned with your business goals.

Dream big, plan well, and execute with confidence.

Your entrepreneurial journey starts now!

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For easy navigating in the digital file, each line above is a link to the referred page. After printing the planner, the section tabs (last page) help you find what you need more easily.

GETTING STARTED

start-up checklist

Buy domain name

Apply to local events

Set up a mailing list

PLANNING BRANDING ☐ Choose a name Design logo Choose brand colors ☐ Write a business plan Order business cards Estimate start up costs ☐ Research target market + competition Launch website / hire web designer Decide on first products/services Develop product packaging Create a social media plan BUSINESS PRODUCT DEVELOPMENT ☐ Choose legal structure Set up a workspace Register business name Order supplies □ Apply for EIN (USA) or BN (CAN) Develop prototypes Apply for permits and licenses Photograph products Open a business banking account Write product descriptions Set up accounting system Determine pricing ☐ Create order management system MARKETING OTHER Create a marketing plan Create a marketing plan

Buy domain name

Apply to local events

Set up a mailing list

one-page business plan

PROBLEM	SOLUTION
What problem will my business help solve?	How will my business help solve this problem?
BUSINESS MODEL	USP
How will my business make money?	What's my unique value proposition? What will I do better than competitors?
PROMOTION	TARGET CUSTOMERS
How will I reach my customers?	What type of customers will I serve?
	-
KEY METRICS	FINANCIAL PROJECTIONS
How will I measure success?	When do I expect to start making money? How much each month?

opening my business

BUSINESS NAME IDEAS	BUSINESS DESCRIPTION
1	
2	
3	
4	
5	
MAIN PRODUCTS/SERVICES	LICENSES & PERMITS
1	
2	
3	
4	
5	
LEGAL ENTITY	NOTES
BANKING	

startup costs

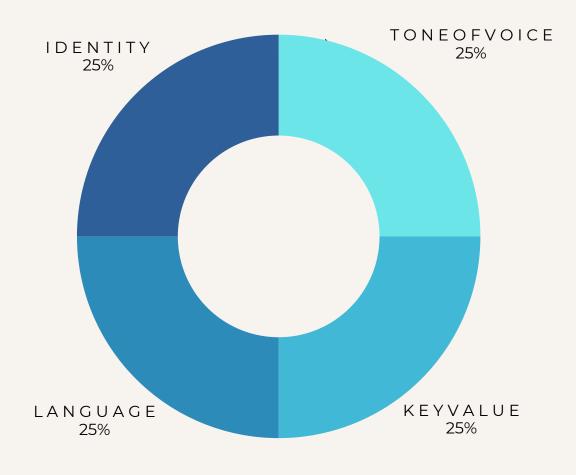
LICENSES/PERMITS	
WEBSITE DESIGN	
LOGO DESIGN	
EQUIPMENT	
RAW MATERIALS	
PACKAGING	
OFFICE/WAREHOUSE	
MANUFACTURING	
PAYROLL	
ADVERTISING	
INSURANCE	

brand board

OVERALL NOTES ON LOOK AND FEEL PRIMARY LOGO VARIANT LOGO1 VARIANT LOGO2 COLOR PALETTE FONTS PATTERNS OTHER

notes on branding

FRIENDLY PERSONAL
WARM ENTHUSIASTIC
INSPIRING SASSY
PROFESSIONAL FORMAL



SIMPLE QUALITY
FUN AFFORDABLE
SERIOUS UNIQUE
EMOTIONAL CUSTOMERSERVICE

goals planner

	MYMAIN GOAL	
SUB GOAL1	SUB GOAL2	SUB GOAL3
STEPS	STEPS	STEPS
□ Lorem ipsum dolor sit amet	□ Lorem ipsum dolor sit amet	□ Lorem ipsum dolor sit amet
□ Lorem ipsum dolor sit amet	□ Lorem ipsum dolor sit amet	□ Lorem ipsum dolor sit amet
□ Lorem ipsum dolor sit amet	□ Lorem ipsum dolor sit amet	□ Lorem ipsum dolor sit amet
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□ Lorem ipsum dolor sit amet	□ Lorem ipsum dolor sit amet	□ Lorem ipsum dolor sit amet
□ Lorem ipsum dolor sit amet	□ Lorem ipsum dolor sit amet	□ Lorem ipsum dolor sit amet
TARGET DATE	TARGET DATE	TARGET DATE
П	п	п

FORMS, LOGS & TRACKERS

time log

MONTH _____

DATE	TASK	START TIME	E N D T I M E	TIME SPENT
09-08-25	Lorem ipsum dolor sit amet			
09-08-25	Lorem ipsum dolor sit amet			
09-08-25	Lorem ipsum dolor sit amet			
09-08-25	Lorem ipsum dolor sit amet			
09-08-25	Lorem ipsum dolor sit amet			
09-08-25	Lorem ipsum dolor sit amet			
09-08-25	Lorem ipsum dolor sit amet			
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09-08-25	Lorem ipsum dolor sit amet			
09-08-25	Lorem ipsum dolor sit amet			
09-08-25	Lorem ipsum dolor sit amet			

order form

CUSTOMER	_	ORDER N	10:
DESCRIPTION	QTY	PRICE	TOTAL
Lorem ipsum dolor sit amet			
Lorem ipsum dolor sit amet			
Lorem ipsum dolor sit amet			
Lorem ipsum dolor sit amet			
Lorem ipsum dolor sit amet			
Lorem ipsum dolor sit amet			
Lorem ipsum dolor sit amet			
Lorem ipsum dolor sit amet			
PAYMENT INFORMATION		SUBTOTAL:	
		TAX:	
		TOTAL:	
NOTES			_
		thank yo	ou!

invoice form

RECIPIENT		INVOICE ISSUED <i>A</i>	
DESCRIPTION	QTY	PRICE	TOTAL
Lorem ipsum dolor sit amet	<u> </u>	1 111 5 2	1 0 17(2
Lorem ipsum dolor sit amet			
Lorem ipsum dolor sit amet			
Lorem ipsum dolor sit amet			
Lorem ipsum dolor sit amet			
Lorem ipsum dolor sit amet			
Lorem ipsum dolor sit amet			
Lorem ipsum dolor sit amet			
PAYMENT INFORMATION		SUBTOTAL:	
		TAX:	
		TOTAL:	
NOTES			

sales tracker

TIMEPERIOD	
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DATE	ITEM	REVENUE	FEES	PROFIT	SHIPPED
09-08-25	Lorem ipsum dolor sit amet				
09-08-25	Lorem ipsum dolor sit amet				
09-08-25	Lorem ipsum dolor sit amet				
09-08-25	Lorem ipsum dolor sit amet				
09-08-25	Lorem ipsum dolor sit amet				
09-08-25	Lorem ipsum dolor sit amet				
09-08-25	Lorem ipsum dolor sit amet				
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09-08-25	Lorem ipsum dolor sit amet				
09-08-25	Lorem ipsum dolor sit amet				
09-08-25	Lorem ipsum dolor sit amet				
09-08-25	Lorem ipsum dolor sit amet				

shipping tracker

DATE	SHIPPED TO	COST	TRACKING NO.	NOTES
09-08-25	Lorem ipsum dolor sit amet			
09-08-25	Lorem ipsum dolor sit amet			
09-08-25	Lorem ipsum dolor sit amet			
09-08-25	Lorem ipsum dolor sit amet			
09-08-25	Lorem ipsum dolor sit amet			
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09-08-25	Lorem ipsum dolor sit amet			
09-08-25	Lorem ipsum dolor sit amet			
09-08-25	Lorem ipsum dolor sit amet			

returns tracker

TIMEPERIOD -	
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DATE	CUSTOMER	ORDER NO.	TRACKING NO.	REASON	RE- CEIVED	RE- FUNDED
09-08-25	Lorem ipsum dolor sit amet					
09-08-25	Lorem ipsum dolor sit amet					
09-08-25	Lorem ipsum dolor sit amet					
09-08-25	Lorem ipsum dolor sit amet					
09-08-25	Lorem ipsum dolor sit amet					
09-08-25	Lorem ipsum dolor sit amet					
09-08-25	Lorem ipsum dolor sit amet					
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09-08-25	Lorem ipsum dolor sit amet					
09-08-25	Lorem ipsum dolor sit amet					
09-08-25	Lorem ipsum dolor sit amet					

stock tracking

ITEM #	DESCRIPTION	QTY	LOCATION	LAST UPDATED

password tracker

WEBSITE		WEBSITE	
USERNAME		USERNAME	
PASSWORD		PASSWORD	
NOTES		NOTES	
WEBSITE		WEBSITE	
USERNAME		USERNAME	
PASSWORD		PASSWORD	
NOTES		NOTES	
WEBSITE		WEBSITE	
USERNAME		USERNAME	
PASSWORD		PASSWORD	
NOTES		NOTES	
	1 1		
WEBSITE		WEBSITE	
USERNAME		USERNAME	
PASSWORD		PASSWORD	
NOTES		NOTES	

new products to bring out



new products list

CATEGORY:	CATEGORY:
CATEGORY:	CATEGORY:

seasonal ideas

JANUARY	FEBRUARY	MARCH
APRIL	MAY	JUNE
JULY	AUGUST	SEPTEMBER
OCTOBER	NOVEMBER	DECEMBER

new product planner

NAME	TYPE	PRICE	DURATION	GOLIVE

DETAILED TO DO LIST	TOP KEYWORDS
	INSPIRATION

NOTES

keyword worksheet

	WH	HAT IS	IT?
1			
2			
3			

	SYNONYMS
1	
2	
3	

	WHO IS IT FOR?
1	
2	
3	

	COLOR/MATERIAL/SIZE
1	
2	
3	

	SPECIAL FEATURES
1	
2	
3	

	OCCASION?
1	
2	
3	

	SEARCH PROMPTS
1	
2	
3	

	COMPETITOR KEYWORDS
1	
2	
3	

pricing worksheet

MATERIAL	QTY	PRICE	TOTAL
TOTAL MATERIAL	COST		

LABOR STEP	N R O F H O U R S	WAGE	TOTAL
TOTAL LABOR COST			

MATERIAL+LABORCOST	
RETAIL MARKUP %	%
RETAIL MARKUP AMOUNT	

COMPETITORS		
LOW PRICING		
MEDIUM PRICING		
HIGH PRICING		

TRANSACTION FEE	
OTHER FEES	
SALES TAX	
RETAILPRICE	

NOTES

SHIPPING COST	
RETAILPRICE INCLUDINGSHIPPING	

competitor analysis

COMPETITOR	PRODUCTS/ SERVICES	WHATCANI LEARNFROM THEM?	HOWCANI DIFFERENTIATE MYSELF?

MARKETING PLANNER

marketing planner

AUDIENCE									
TARGET PERSONA	CUSTOMER JOURNEY	VALUE PROPOSITION							

STRATEGIES										
KEY STRATEGIES	CHANNELS									

ACTIVITIES									
SOCIAL MEDIA	SEO								

content monthly plan

PLAIFORI	M :		-			
SUN	MON	TUE	WED	THU	FRI	SAT

NOTES

social media notes

BEST TIMES TO POST

	SUN	MON	TUE	WED	THU	FRI	SAT
FACEBOOK							
INSTAGRAM							
PINTEREST							
TIKTOK							
TWITTER							
YOUTUBE							

TOP HASHTAGS

	ΝO	TES	

social media statistics

	PLATFORM:			Y E A R :				
	A M O U N T O F F O L L O W E R S	GROWTH SINCELAST MONTH	N U M B E R O F P O S T S	TOPPOSTS	NOTES			
JAN								
FEB								
MAR								
APR								
МАҮ								
JUN								
JUL								
AUG								
SEP								
ОСТ								
NOV								
DEC								

social media followers

YEAR	OF:	
------	-----	--

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FACEBOOK						
INSTAGRAM						
PINTEREST						
TIKTOK						
TWITTER						
YOUTUBE						

KEY TAKEAWAYS				
FACEBOOK				
INSTAGRAM				
PINTEREST				
TIKTOK				
TWITTER				
YOUTUBE				

NOTES					

discounts & promos

N O U D O N	SALE	Ш Σ ∢ Z	START DATE	E N D D A T E	#OF ORDERS	REVENUE	N N N

BUSINESS FINANCES

expenses log

DATE	DESCRIPTION	CATEGORY	PURCHASED FROM	AMOUNT

income & expenses

MONTH	
MONIA	

DATE	DESCRIPTION	INCOME	EXPENSE	RUNNING TOTAL

annual profit & loss

Y E A R :								
	SALES	MATERIALS	WAGES	FOLFILLMENT	MARKETING	DEPRECIATION	ОТНЕВ	P R O F I T B E F O R E T A X E S
JAN								
FEB								
MAR								
APR								
МАҮ								
JUN								
JUL								
AUG								
SEP								
ОСТ								
NOV								
DEC								
TOTAL								

deductions log

ΥF	۸ D		
ΥΓ	AR	 	

DATE	ITEM	CATEGORY	RECEIPT	VALUE

overview of potential deductions

HOME OFFICE	HEALTH INSURANCE (MAYBE)
F D LLC A TLO N	CAD
EDUCATION	C A R
RETIREMENT SAVINGS	SELF-EMPLOYMENT TAXES
BUSINESS INSURANCE	OFFICE SUPPLIES
LOAN INTEREST	PHONE AND INTERNET
BUSINESS TRAVEL+MEALS	START-UPCOSTS
ADVERTISING	CERTAINMEMBERSHIPS

PLANNING THE YEAR

yearly schedule

YEAR OF:_____ JANUARY FEBRUARY MARCH APRIL MAYJUNE JULY AUGUST SEPTEMBER OCTOBER NOVEMBER DECEMBER

yearly schedule

YEAR OF:_____

JANUARY FEBRUARY MARCHAPRIL MAYJUNE

yearly schedule

YEAR OF:_____

JULY AUGUST SEPTEMBER OCTOBER NOVEMBER DECEMBER

PLANNING THE MONTHS

january

SUN	MON	TUE	WED	THU	FRI	SAT

NOTES				

february

SUN	MON	TUE	WED	THU	FRI	SAT

NOTES				

march

SUN	MON	TUE	WED	THU	FRI	SAT

NOTES			

april

SUN	MON	TUE	WED	THU	FRI	SAT

NOTES				

may

SUN	MON	TUE	WED	THU	FRI	SAT

NOTES				

june

SUN	MON	TUE	WED	THU	FRI	SAT

NOTES			

july

SUN	MON	TUE	WED	THU	FRI	SAT

NOTES				

august

SUN	MON	TUE	WED	THU	FRI	SAT

NOTES			

september

SUN	MON	TUE	WED	THU	FRI	SAT

NOTES				

october

SUN	MON	TUE	WED	THU	FRI	SAT

NOTES				

november

SUN	MON	TUE	WED	THU	FRI	SAT

NOTES				

december

SUN	MON	TUE	WED	THU	FRI	SAT

NOTES				

PLANNING THE WEEKS

weekly planner

WEEK OF:_____

MON			
TUE			
WED			
THU			
FRI			
S A T S U N			

TO DO	

NOTES

weekly + monthly

MONTH	○ F.
$M(\cdot)$	() '
141 0 14 1 11	01

weekly	WEEK1	WEEK2	W E E K 3	WEEK4	WEEK5
Check on bestselling product / service					
See how most recent projects					
Send out invoices					
Pay bills					
Read reviews and take action if needed					
Post on social media					

monthly

Prioritize new project plans
Double-check inventory
In-depth review of stats
Review goals
Update product pages
Learn a new skill

notes

_	-
6	11

weekly + monthly

MONTH	○ F.
$M(\cdot)$	() '
141 0 14 1 11	01

weekly	WEEK1	WEEK2	W E E K 3	WEEK4	WEEK5
Check on bestselling product / service					
See how most recent projects					
Send out invoices					
Pay bills					
Read reviews and take action if needed					
Post on social media					

monthly

Prioritize new project plans
Double-check inventory
In-depth review of stats
Review goals
Update product pages
Learn a new skill

notes

_	-
6	11

PLANNING THE DAYS

daily planner

	TODAY'S WINS
	IODAY 5 WINS
TOP PRIORITIES	1
	2
	3
SCHEDULE	TO DO
DON'T FORGET!	NOTES

priorities

URGENT

NOT URGENT

VERY IMPORTANT

LESS IMPORTANT

meeting notes

TOPIC	DATE

daily planner

DATE		
TODAY'S	S GOALS	
1.		
2.		
3.		
TIMETABLE	TIMETABLE	
5 AM	1 PM	
6 AM	2 PM	
7 AM	3 PM	
8 AM	4 PM	
9 AM	5 PM	
10 AM	6 PM	
11 AM	7 PM	
12 PM	8 PM	
	9 PM	
TIMETABLE	10 PM	
	11 PM	
	12 PM	
	HEALS	

section tabs

